



Nine Dots

The Leadership & Management Training Specialists



Virtual Learning

Learn Virtually Anywhere

Exceptional people, outstanding results





What is Virtual Learning?

Virtual learning is becoming an incredibly popular intervention for companies that wish to invest in and develop their people.

flexible,
convenient and accessible

Did You Know?

Virtual Learning is a popular alternative to face-to-face training courses and programmes.



Introducing

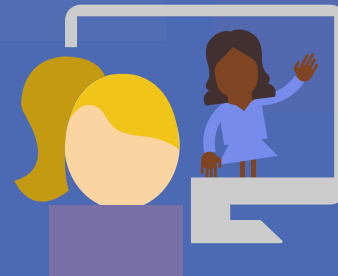
Our Virtual Learning

We offer Virtual Learning because:

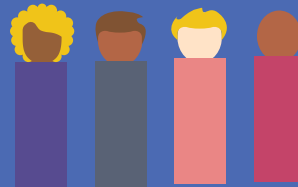
- Virtual Learning offers short, sharp, high impact learning.
- It can be more budget-friendly as Virtual Learning eliminates travel and printing costs.
- Virtual Learning allows for teams that are spread out globally or nationally to come together and learn.

make training

accessible



post learning challenges



s Who

ekly

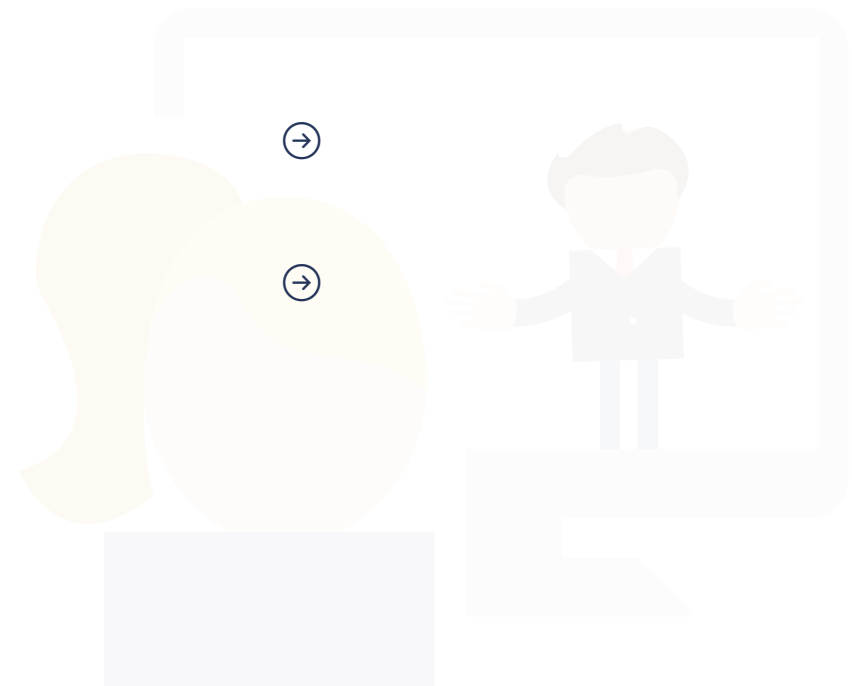


How Do Virtual Programmes Work?

crafted

tailored

Outline of a typical virtual programme:



Case Study

Below is an example demonstrating the difference in costings between face-to-face and virtual programmes:

- ✓ Cost of a 3 day face to face programme = £9,426.17
4 return flights from Spain = £210, 5 return flights from Italy = £174.14, 20 hotels for 4 nights = £5,592, training workshop = £3,450
- ✓ Cost of the same topics in a virtual programme = £6,400

Savings = £3,026.17 (32.42%)

What Do Virtual Learning Programmes Look Like?

Our Virtual Programmes can be categorised into five sections:

Engagement

Virtual Workshop

Remote Coaching Coaching Sessions

Support

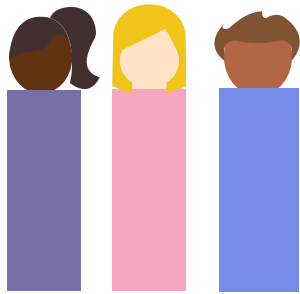


Action Learning Sets



Example Aims and Objectives

The aim of this example talent and leadership development programme is to give your managers and leaders the skills, self-awareness and personal development with which to lead and manage their teams and people effectively.



1 Improved People Management

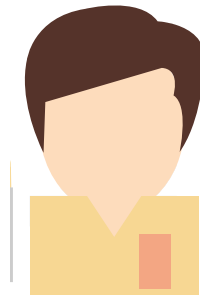
delegate, coach, handle difficult

lead their teams



2 Improved Business Management

staff



3 Improved Personal Impact and Collaboration

development

manage



Example Virtual Learning Programme

Module 1

Developing Your Leadership Skills

2.5 Hour Virtual Session

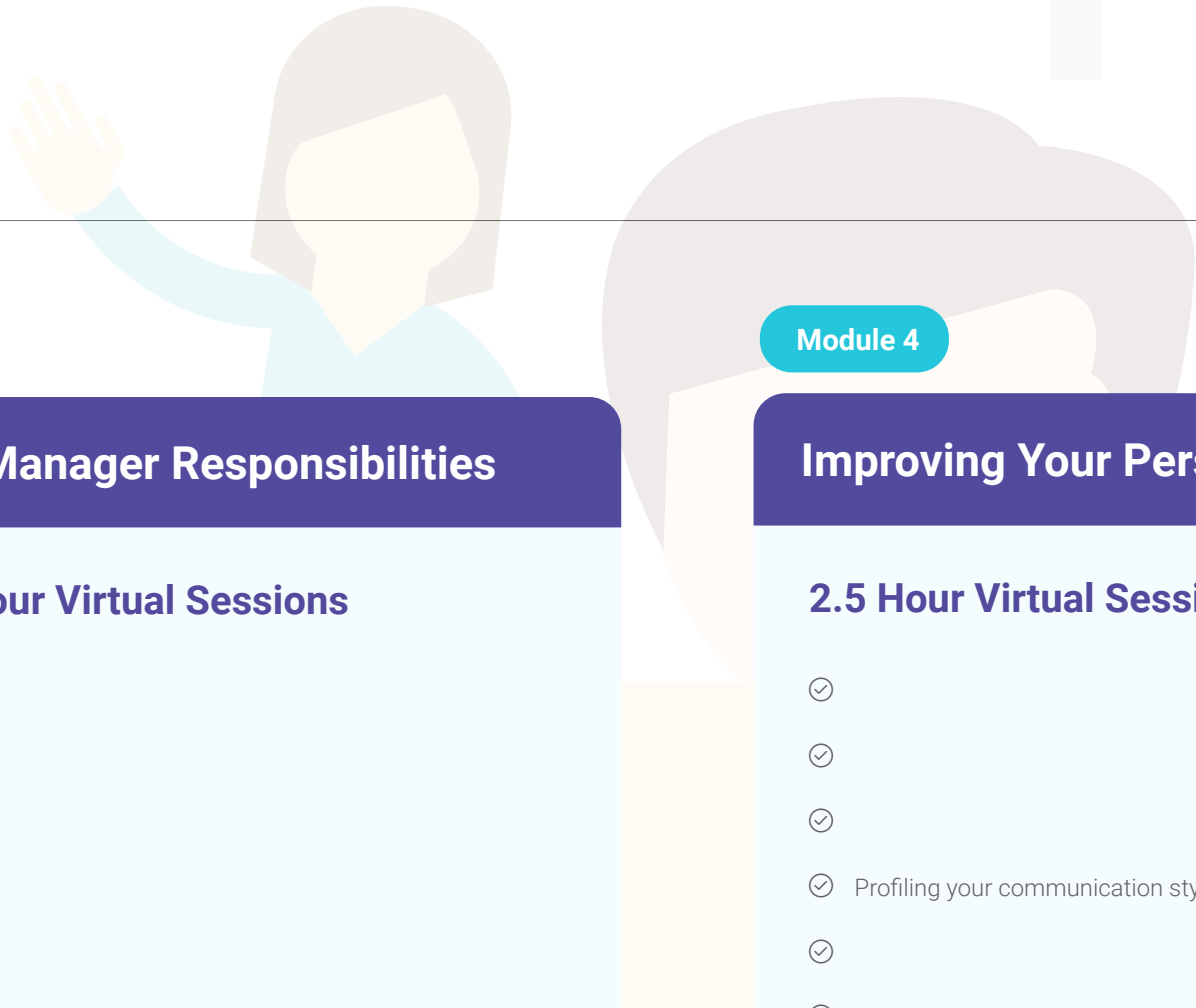
- ✓
- ✓ Defining skills and characteristics of a leader
- ✓
- ✓
- ✓
- ✓

Module 2

Developing Your People Management Skills

2 x 2.5 Hour Virtual Sessions

- ✓
- ✓ Understanding the reasons for conflict in teams
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓



Module 3

People Manager Responsibilities

2 x 2.5 Hour Virtual Sessions

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Module 4

Improving Your Personal Impact

2.5 Hour Virtual Session

- ✓
- ✓
- ✓
- ✓ Profiling your communication style
- ✓
- ✓

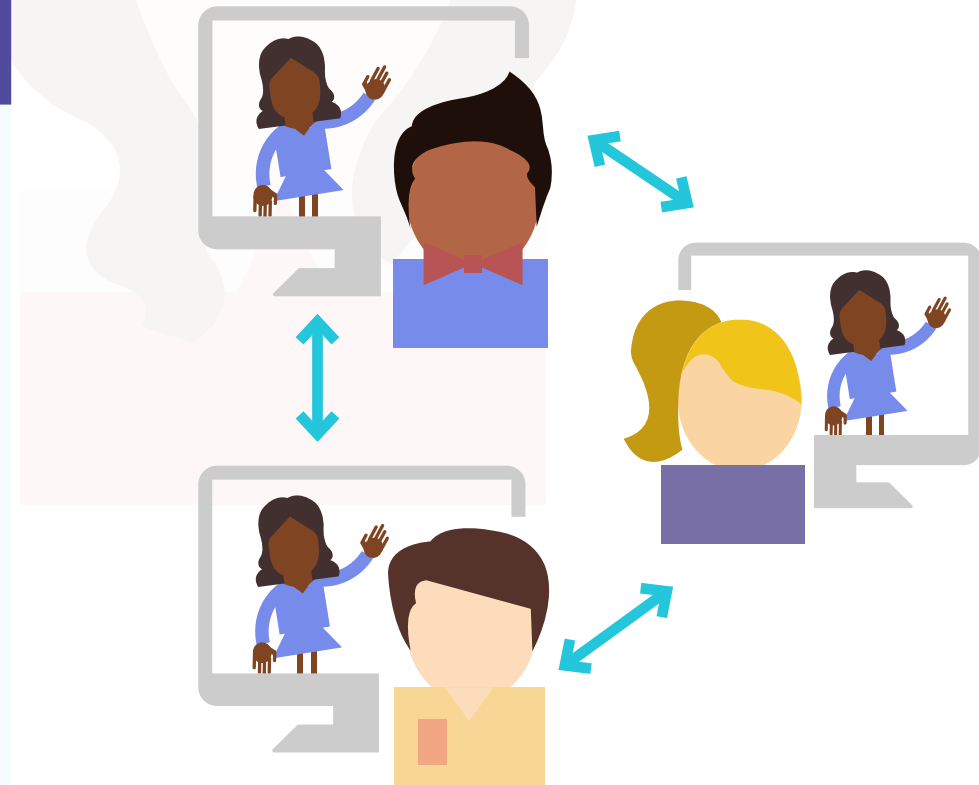


Module 5

Collaborative Working and Influential Leadership

2 x 2.5 Hour Virtual Sessions

- ✓ Defining partner-based relationships
- ✓ Understanding push-pull styles of influencing
- ✓ Profiling your influencing behaviours
- ✓
- ✓
- ✓
- ✓
- ✓ Positive conflict and addressing issues with your peers





Optional Additions

Action Learning Sets

Peer to Peer Feedback and Coaching



assist with flow



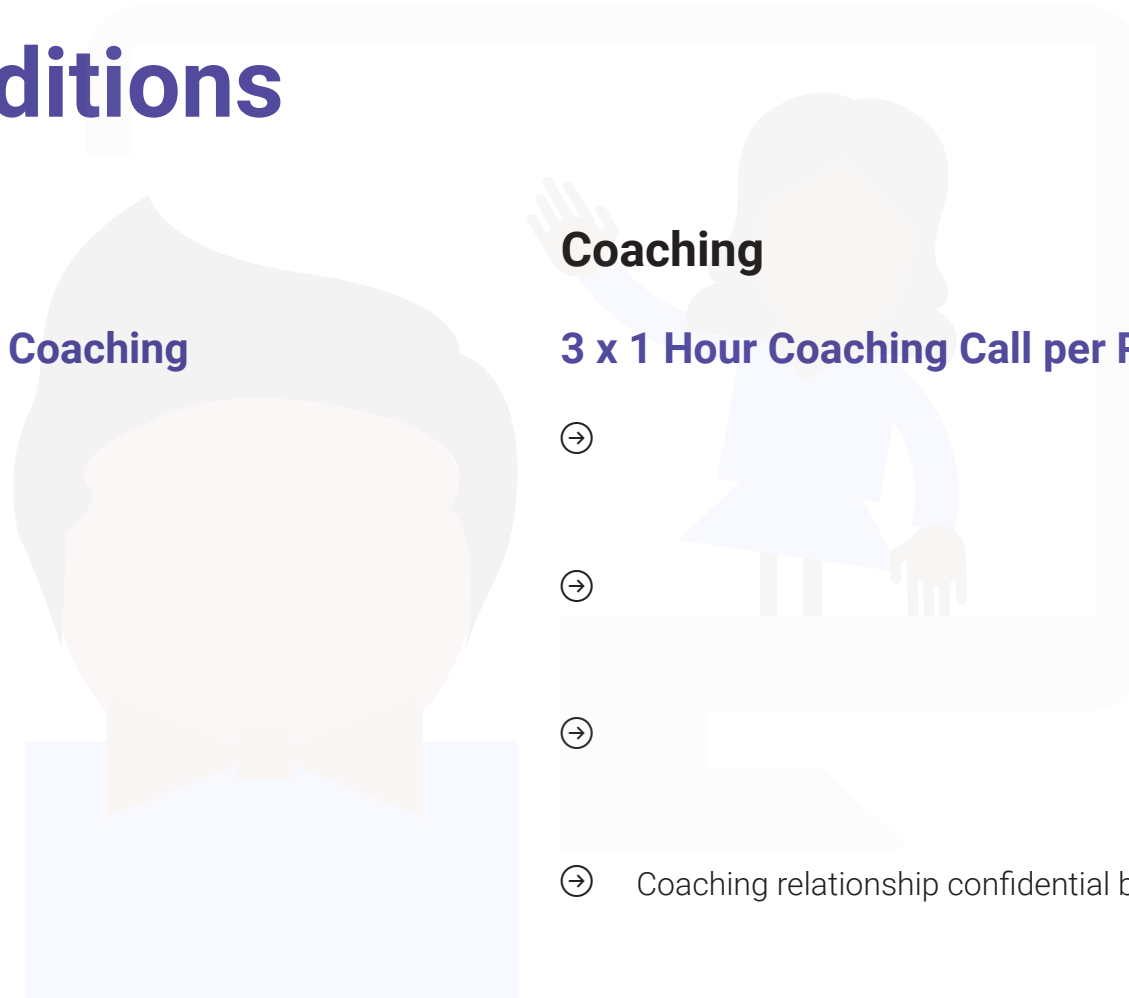
Coaching

3 x 1 Hour Coaching Call per Participants



Coaching relationship confidential but objectives

Best fit coach fit to the team and individuals





Price of Our 8 Sessions Example Management Development Programme

8 x Virtual Workshops

£6,400

30 x 1 hour Coaching Sessions

£3,000

2 x Action Learning Sets

£1,400

Total

£10,800 + vat

There are no travel or material expenses associated with this project and your company will not be charged for any.





What our Participants and Clients Say

“Nine Dots Development is Farm Africa’s main L&D partner. They provide an excellent service, working with us to develop and tailor learning programmes that really work for our organisation. Their approach to embedding learning into daily work is really useful, as is the ongoing support they provide to staff outside of the training room. They also offer a range of solutions for delivering learning and training that really worked for us as an international organisation, with staff often based in remote parts of Africa. Our teams love the interactive approach to training and find the additional tools and reading genuinely useful and applicable to their working lives. We would absolutely

recommend Nine Dots Development to any organisation that is looking for practical, relevant training that their teams can relate to, and draw on in their daily work.”

Jane Doughty

Head of Human Resources

fun business perspective the team.

Informative

utilise in practice.

Compelling thought-provoking.

engaging open and

Excellent delivered effectively going to help going forward.

incredibly important.

Great course and very valuable on all levels.

Inspiring skills ASAP! new

hundreds of reviews and training outcomes

